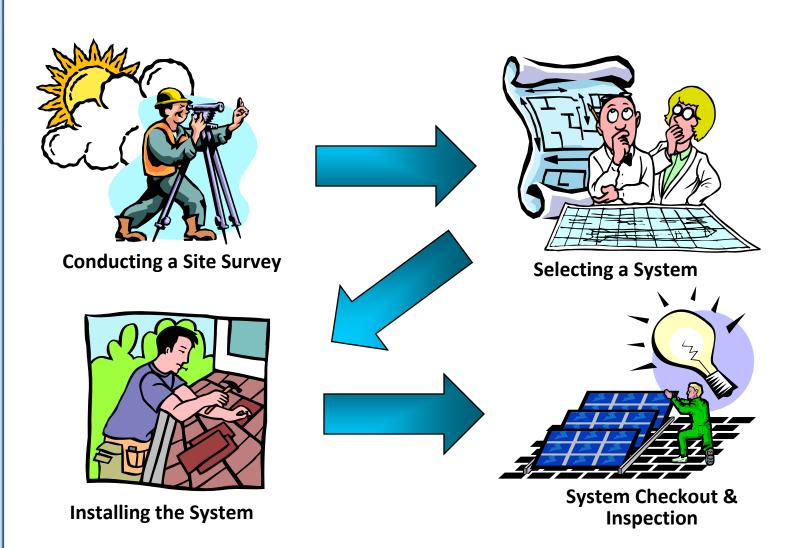


Lesson Plan

• Site Assessments Review

The PV Installation Process



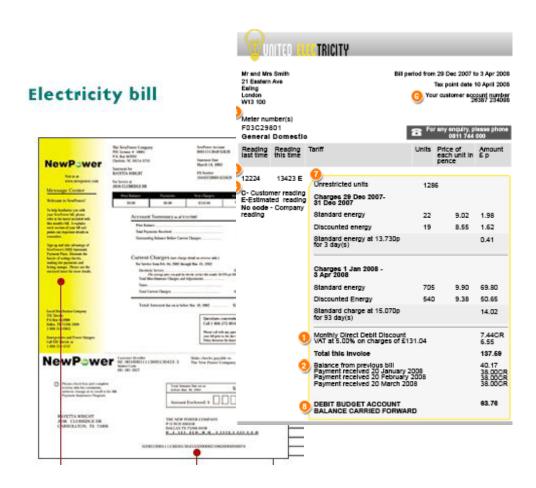
Sales, Site Assessment and Estimation

- The installer should meet with each customer to discuss available PV system options.
- Good public relations skills are essential.
- Monthly electricity use, conservation and energy efficiency should be an important part of the discussion.



SolarWorld Industries America

Yearly Electric Use History Averaged to kWh per day



Using GPS For Initial Site Survey saves time and \$\$\$







Zillow.com



google earth

Phone Survey

- •do you own or rent?
- •what is your address?
- •what is the square footage of your house?
- •approximately when was your house built?
- •how much is your average utility bill?
- •what is your utility company?
- •do you expect PV to provide all or part of your electricity?
- •are there large trees in your yard?
- •other shading issues, buildings, neighbors trees, etc.?
- •how is your house oriented N,E,S,W?
- •is your roof sloped or flat?
- •what condition is your roof?

Site Evaluation Check List

- •Utility bills, electricity usage history
- Energy Audit
 - Windows, doors, heat gain/loss
 - Appliances
 - Insulation, ducts, and pipes
- Orientation of structure
- •Solar resource
- Shading
- Pitch of roof and available roof area
 - Plumbing vent pipes, skylights, chimney, sat dish
 - AHJ standoffs
- •Type of roof material and condition of the roof
- Framing type, condition of framing and decking
- •Electrical service, size, location

Information gathered during a site survey should be carefully documented.

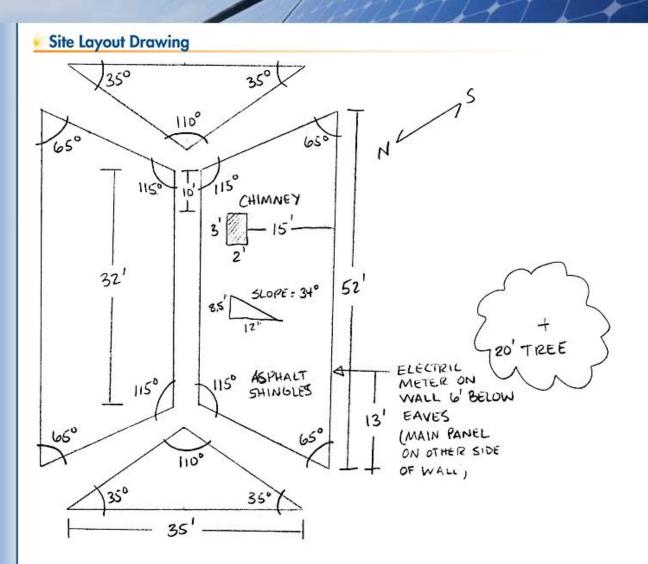
- Roof type and condition
- Roof pitch
- Orientation
- Shading issues
- Structural considerations
- Size & condition of existing
- Electrical service
- etc.

GENERAL INFORMATION Customer Smith Residence Site Address 123 Main St., Anytown, IL 60123		ON
Site Address 123 Main St., Anytown, IL 60123		
Site Address 123 Main St., Anytown, IL 60123		
Contact Name _ John Smith, homeowner		
Phone555-0123	Email	
Utility Regional Power, Inc.		
Contact Name Beverly Jones		
Phone _555-6789 Fax _555-6790	Emaillones@re	gionalpower.com
Permitting Authority Village of Anylows		
Contact Name Gary Roberts, building inspector		
	Email roberts@s	anytown.vil.ue
Type of System Desired Utility-interactive		
Critical Loads (W) N/A	Autonomy	(days) N/A
SOLAR RESOURCE & WEATHER		
_atitude41°N Longitude87°W	Basic Wind Speed	(mph) 90
nsolation (kW/m²) AVG MAX	6.3	MIN 1.5
Temperatures (°F) AVG 50 MAX	105	MIN -20
Potential for Extreme Weather Heavy thunderstorms, heav		- 2000 CO
Shading Analysis Results tree will shade location from 9	AM to 11 AM November	through January
Shading Analysis Results tree will shade location from 9	AM to 11 AM November	
Shading Analysis Results <u>tree will shade location from 9</u> ROOFING Type of Roofing Asshalt shingle	AM to 11 AM November	
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Shading Analysis Resultstree will shade location from 9 ROOFING Type of RoofingAsphalt shingle Surface Conditiongood, no repairs needed Type of Supporting Structure 2 × 6 rafters 12" 0.C. Structural Concernsnene ELECTRICAL SYSTEM Primary Service120/240 V, 10, 200 A Dither Sourcesnene Tatings200 A main breaker Annual Electricity Use (kWh)10,900 Point of ConnectionMain service panel Proposed Inverter Location Basement Proposed Disconnect LocationsAsement, exterior wall Electrical Concernsnene Dither Comments or IssuesCustomer wants to be able to a	AM to 11 AM November Age (yrs) 10 Source Rate (c/kWh) Accessibility Accessibility asily upgrade and/or exp	Overhead from utility pole 8.6 quod N/A both quod
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Point of Connection Main service panel Proposed Inverter Location Basement Proposed Battery Location N/A Proposed Disconnect Locations Basement, exterior wall	AM to 11 AM November Age (yrs) 10 Source Rate (c/kWh) Accessibility Accessibility	Thickness (*) Overhead from utility pole 8.6 good N/A

Load Analysis

AC Load	Quantity	2	Power Rating (W)		Average Daily Use (hrs/day)		Average Daily Energy Use (Wh/day)
Incandescent Lighting	6	х	60	x	6	=	2160
Refrigerator	1	х	475	х	12	=	5700
Microwave	1	х	1200	х	0.5	=	600
Toaster	1	х	1200	х	0.15	=	180
Dishwasher	1	х	1500	х	0.5	=	750
Furnace Fan	1	х	500	х	2	=	1000
TV	1	х	130	х	3.5	=	455
VCR	1	х	40	х	0.75	=	30
Ceiling Fans	3	x	50 /		6		900

A load analysis is part of an energy audit, which is used to evaluate a customer's energy use for system sizing.



A site layout drawing shows basic building dimensions and locations of major components.

Gizmos & Gadgets Of The Trade



Sol Metric Suneye



Irradiance Meter



Deep Framing Detector



Roof Angle Finder

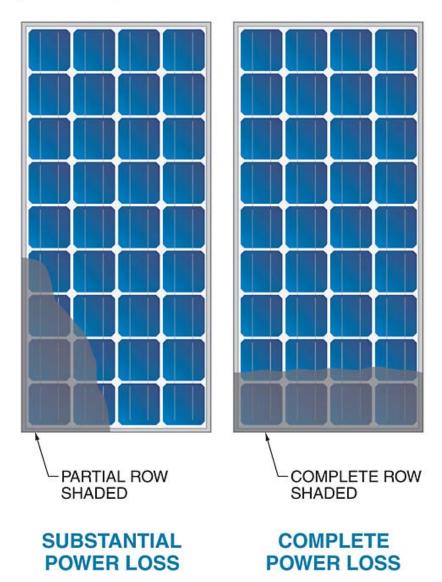


Solar Path Finder

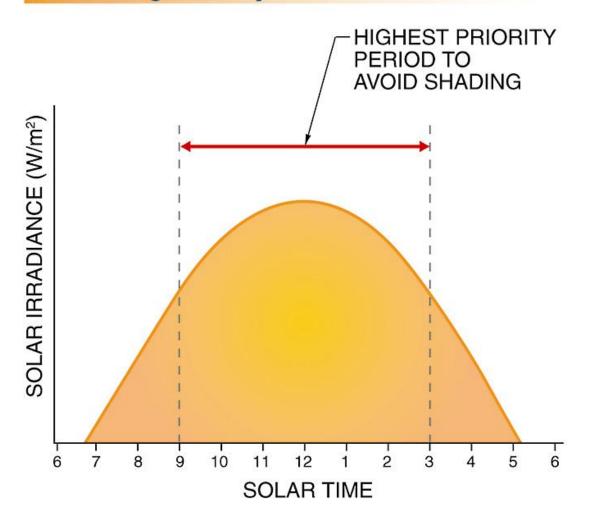
Magnetic declination varies by location and changes slightly over time. Up-to-date maps are used to determine the necessary declination adjustment.

Shading Effects

Shading of PV modules and arrays can cause disproportional reductions in power output.



Shading Priority

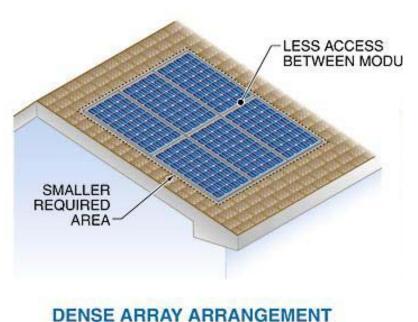


Most of the daily solar radiation occurs between 9 AM and 3 PM, so avoiding shading during this period is high priority.

When the sun is in the northern part of the sky, shading can be caused by obstructions immediately north of an array.

Shading from the North SUN IN NORTHERN PART OF SKY SOLAR WINDOW FOR TROPICAL LATITUDE **OBSTRUCTION** SHADES ARRAYS TO ITS SOUTH EAST SHADOW ARRAY ON ARRAY LOCATION -SOUTH NORTH WEST

Array Area Requirements



- Length x width = Area
- Area x 15W = apprx power availability
- Only an approximation
- Not a substitute for PV sizing!
- Does not adjust for orientation, tilt, shade, etc

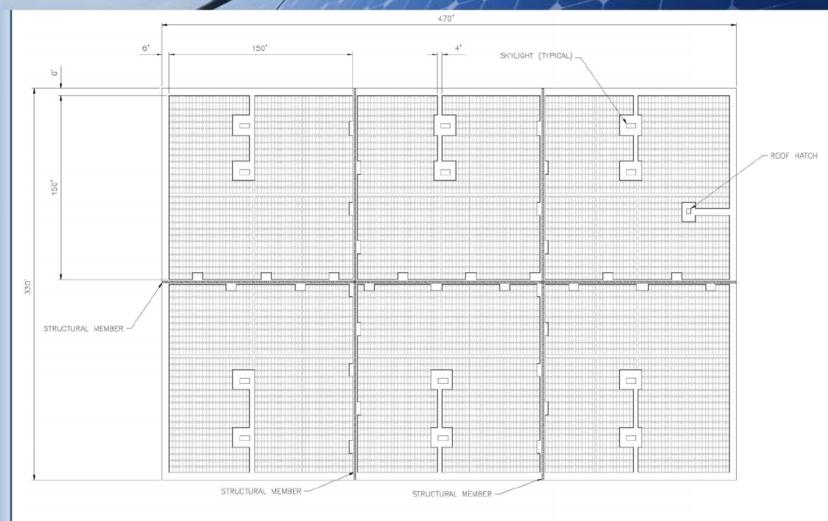
Overall output is based on solar resource, shading, module efficiency, etc. but there is a good site survey rule of thumb: 15W per square foot of available area

Array Area Requirements MORE ACCESS BETWEEN MODULES LESS ACCESS BETWEEN MODULES SMALLER GREATER REQUIRED REQUIRED AREA DENSE ARRAY ARRANGEMENT **OPEN ARRAY ARRANGEMENT**

The density of the module arrangement in an array affects the accessibility and the area required to produce a certain amount of power.

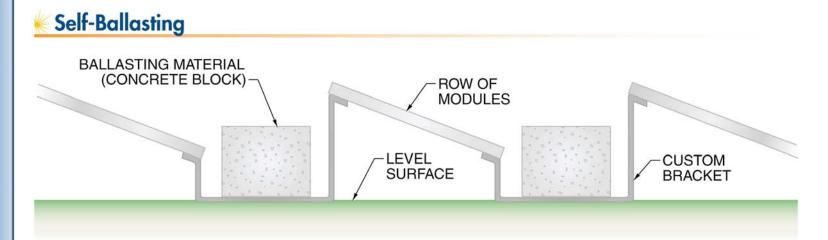
200' STRUCTURAL MEMBER -4' 4 00 STRUCTURAL MEMBER

SOLAR ARRAY EXAMPLE - SMALL COMMERCIAL 8' WALKWAYS



SOLAR ARRAY EXAMPLE - LARGE COMMERCIAL

4' WALKWAYS WITH 8' X 4' VENTING OPPORTUNITIES EVERY 20'



Fixed-tilted arrays require additional space considerations. Why does it matter?

How do we calculate? (math.....)